



Steadfast Commercial Advisors



A fully integrated commercial real estate company offering property management and consulting solutions to expertly handle the complexity and challenges in today's marketplace



**Steadfast Commercial Advisors | 4343 Von Karman | Newport Beach, CA 92660
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California RE License 01401157**

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STEADFAST COMMERCIAL ADVISORS' philosophy is to operate each property from an owner's perspective with an acute awareness of the goals and needs of our clients, partners, and fiduciary relationships. Under the direction of our veteran executive team, our property management professionals strive to protect and maximize the value of clients' real estate assets by preventing problems rather than just solving them. One of the core strengths of Steadfast Commercial Advisors is our ability to reposition properties. Our track record speaks for itself as we have been extremely successful in repositioning in-fill projects including retail (suburban neighborhood and community centers, power centers and regional malls), office, and industrial projects. Our Steadfast leasing team has more than 150 years of combined leasing experience. It is our ability to leverage relationships that allows us to successfully complete new transactions quickly. Currently, Steadfast manages over 3,500,000 SF of commercial real estate.

DEVELOPMENT SERVICES

- Due diligence and site assessment
- Project feasibility
- Proforma models
- Opinion of values
- Valuation sensitivities
- Highest and best-use studies
- Complex entitlement and permitting
- Site planning and engineering
- Pre-construction budgeting
- Construction management
- Adaptive reuses of property

ASSET PROTECTION

- Turnaround management including distressed properties
- Comprehensive strategic planning
- S.W.O.T analysis
- Exit strategies and disposition
- Residual value analysis
- Receiver services
- Finance consulting (short term, bridge, and restructuring of existing debt)
- Title evaluation
- Mediation services

PROPERTY MANAGEMENT

- Management of all property operations
- Operational and capital budgeting
- Lease administration
- Tenant improvement coordination
- Vendor management
- Risk management
- Timely and accurate reporting
- Accounting supervised by in-house CPAs

LEASING & MARKETING

- Leverage existing relationships
- Lease negotiation
- Manage leasing prospects with strongest local brokers
- Provide demographic research tools
- Subscribe to a team approach utilizing collaborative and creative approaches to merchandising and marketing
- Focus on volume and velocity

ADVANTAGES FOR YOU

- One-stop source for all facets of commercial real estate activities
- On-time, on-budget performance enhancing property yields
- Integrated staff of experienced professionals with the ability to create value in times of both economic prosperity and in periods of challenge



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